

Fedrigoni and Palantir Partner to Accelerate Operational Transformation with AI

Milan, June 10, 2025 - Palantir Technologies Inc. (NASDAQ: PLTR) today announced a multi-year partnership with Fedrigoni, a global reference manufacturer of specialty papers for packaging and other creative applications, self-adhesive labels, graphic supports for visual communication, and RFID. This strategic alliance aims to accelerate Fedrigoni's digital transformation by leveraging advanced AI capabilities and Palantir's innovative solutions. Initially focused on stock optimization and demand forecasting, the partnership is now expanding to support Fedrigoni's comprehensive digital transformation objectives.

The collaboration between Fedrigoni and Palantir represents a pivotal step in enhancing operational efficiency and driving innovation across Fedrigoni's global operations. By utilizing Palantir's cutting-edge AI technology, Fedrigoni seeks to improve its responsiveness to market dynamics and enhance its ability to anticipate and meet customer demands. Fedrigoni is advised on this project by Avatar Investments, Palantir's preferred Partner in Italy.

"We are delighted to deepen our partnership with Palantir as we embark on this transformative journey," **stated Marco Nespolo, CEO of Fedrigoni**. "Our collaboration with Palantir will enable us to harness the power of AI to be increasingly agile and competitive in a rapidly evolving market. This partnership is a critical component of our strategy to lead the industry in operational excellence and customer service." **Gionata Berna, CIO of Fedrigoni**, also emphasized the strategic importance of the partnership: "Integrating Palantir's AI solutions into our operations signifies a major advancement in our digital innovation strategy. The ability to accurately forecast demand and optimize stock levels is just the beginning. We are committed to building a data-driven organization that can swiftly adapt to changes and capitalize on new opportunities."

Palantir's Managing Director for Palantir France and EMEA Executive, François Bohuon, expressed enthusiasm for the partnership: "We are excited to collaborate with Fedrigoni on their digital transformation journey. This partnership highlights the transformative potential of AI in traditional industries, and we are honored to support Fedrigoni in achieving their strategic vision. Our technology will empower them to unlock new efficiencies and drive growth." Guillaume Soule, EMEA Manufacturing AI Lead at Palantir, added, "Fedrigoni's forward-thinking approach to digital transformation aligns perfectly with our mission to empower organizations through data-driven insights. By leveraging AI, we are poised to deliver impactful results that will enable Fedrigoni to enhance its operational capabilities and achieve sustained success."

This partnership underscores the growing importance of digital transformation in traditional manufacturing sectors and highlights the role of AI in driving innovation and efficiency. Both companies are committed to a collaborative approach that will deliver breakthrough solutions and create long-term value.

About Fedrigoni

Founded in 1888 in Verona, Fedrigoni is today the global leader in specialty papers for luxury packaging and premium labels for wines, the third player in the self-adhesive materials market and RFID inlay production, and the second in art and drawing papers with Fabriano brand. With nearly 6,000 people in 28 countries and 73 plants including production sites, cutting and distribution centers, the Group sells and distributes over 25,000 products in 132 countries. For more information: www.fedrigoni.com

About Palantir Technologies Inc.

Foundational software of tomorrow. Delivered today. Additional information is available at <https://www.palantir.com>.

About Avatar Investments

Founded in 2024 by Ludovico Fassati and Riccardo Basile, Avatar is helping companies achieve their full potential using the latest AI technologies. Avatar has a unique approach melting consulting with investing. For more information: www.avatar-investments.com

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Forward-Looking Statements

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements may relate to, but are not limited to, Palantir's expectations regarding the amount and the terms of the contract and the expected benefits of our software platforms. Forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified. Forward-looking statements are based on information available at the time those statements are made and were based on current expectations as well as the beliefs and assumptions of management as of that time with respect to future events. These statements are subject to risks and uncertainties, many of which involve factors or circumstances that are beyond Palantir's control. These risks and uncertainties include the ability to meet the unique needs of customers; the failure of Palantir's platforms to satisfy customers or perform as desired; the frequency or severity of any software and implementation errors; Palantir's platforms' reliability; and customers' ability to modify or terminate the contract. Additional information regarding these and other risks and uncertainties is included in the filings Palantir makes with the Securities and Exchange Commission from time to time. Except as required by law, Palantir does not undertake

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